



# TWO BRIDGES REGIONAL JAIL

*A Project of the Lincoln and Sagadahoc Multicounty Jail Authority*

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## Request for Proposals (RFP)

*Replacement of Facility Door Controls, Intercoms, Camera and  
Video Management System (VMS)*

**Two Bridges Regional Jail**  
**Lincoln and Sagadahoc Multi-County Jail Authority**  
**Issue Date: February 12, 2026**  
**Proposal Due Date: March 20, 2026 at Noon**

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### *1. Introduction*

Lincoln and Sagadahoc Multi-County Jail Authority is soliciting sealed proposals from qualified vendors to provide a complete replacement of the existing door controls, intercoms, camera and video management system (VMS) at Two Bridges Regional Jail 522 Bath Road Wiscasset, Maine 4578. The intent of this RFP is to select a vendor capable of furnishing, installing, configuring, testing, and supporting a secure, reliable, and scalable door control, intercom, and video surveillance solution suitable for a correctional environment.

### *2. Background*

Two Bridges Regional Jail is a single-site county jail operating at a mixed security level with an average daily population of approximately 170 inmates. The facility operates a 24/7 staffed control room and relies heavily on video surveillance for inmate management, staff safety, incident review, and evidentiary purposes.

The existing systems consists of touch screen door controls, intercoms and approximately 108 cameras and associated hardware, all of which are anticipated to be fully replaced under this RFP. The current system has reached end-of-life and no components are required to be reused. The replacement system must meet Criminal Justice Information Services (CJIS) requirements

and support modern cybersecurity, retention, and operational needs within a correctional environment.

### *3. Scope of Work*

The selected vendor shall provide a turnkey solution, including but not limited to:

- Assessment of existing infrastructure
- Removal and disposal of legacy equipment (if required)
- Furnishing and installation of new cameras and mounting hardware
- Video Management System (VMS) software and licenses
- Network Video Recorders (NVRs) / servers and storage
- Integration with existing infrastructure where applicable
- System configuration, testing, and commissioning
- Staff training
- Warranty and ongoing support

### *4. System Requirements*

#### **DOOR CONTROLS**

The proposed door control system shall be purpose-built and specifically designed for correctional or high-security detention environments. Commercial or retrofitted systems not originally engineered for correctional applications will not be considered.

The vendor shall provide a complete replacement of the existing door control system, including all associated hardware, control panels, processors, wiring, servers (if applicable), and user interface touchscreens required for full operation in each designated control area. Partial upgrades or reuse of legacy components will not be acceptable unless approved by the Owner.

All proposed door controls shall be fully integrated and compatible with the facility's newly replaced intercom and camera systems. The system shall allow for coordinated operation and monitoring between door controls, intercom communications, and video surveillance platforms to ensure seamless functionality, officer safety, and operational efficiency.

The vendor shall be responsible for ensuring interoperability between systems and shall provide all programming, configuration, testing, and commissioning necessary to deliver a fully functional and integrated solution.

#### **System Redundancy and Reliability**

The proposed door control system shall be designed with redundancy to ensure continuous operation in the event of component failure. The system shall, at a minimum:

- Provide redundant servers and/or controllers where applicable.
- Include backup power integration with the facility's emergency power system and uninterruptible power supply (UPS) support for all critical components.
- Maintain fail-safe or fail-secure operation consistent with life safety and correctional best practices in the event of power loss, network failure, or system malfunction.

- Provide local control capability in the event of central system failure.

The vendor shall describe system resiliency features, single points of failure, and recovery procedures.

### **Cybersecurity Requirements**

The door control system shall meet current industry best practices for cybersecurity in correctional or government environments. The system shall:

- Utilize secure, encrypted communications between all components.
- Support role-based access control with individual user authentication.
- Maintain detailed audit logs of all door control activity, alarms, overrides, and user actions.
- Allow for integration with the facility's IT security policies and network segmentation requirements.
- Support regular software updates and security patching without disruption to operations.

The vendor shall describe security architecture, patch management processes, and compliance with applicable standards.

### **Training Requirements**

The vendor shall provide comprehensive on-site training for facility staff, including:

- System operators (control room staff)
- Supervisory personnel
- Maintenance and IT personnel

Training shall include system operation, emergency procedures, troubleshooting, basic maintenance, and report generation. Training materials shall be provided in both digital and printed formats. Refresher training and advanced administrator training shall be available.

### **Warranty Requirements**

The vendor shall provide a minimum one-year comprehensive warranty covering all hardware, software, and system components, beginning at final acceptance.

The warranty shall include:

- Parts and labor
- On-site service response within a defined timeframe (to be specified by Owner)
- Software updates and firmware upgrades during the warranty period

Extended warranty options shall be clearly identified in the proposal.

### **Maintenance and Support**

The vendor shall provide ongoing maintenance and technical support options following the warranty period, including:

- Preventative maintenance schedules
- Remote diagnostics capability
- 24/7 technical support availability
- Defined service response times for critical and non-critical failures
- Availability of replacement parts for a minimum of ten (10) years

## **INTERCOMS**

The proposed intercom system shall be purpose-built and specifically engineered for correctional or high-security detention environments. Commercial-grade systems not originally

designed for detention use, or systems modified from non-correctional applications, will not be considered.

The vendor shall provide a complete replacement of all existing intercom hardware. This shall include, but not be limited to, master stations, remote stations, control panels, cabling, network components, mounting hardware, and any required servers or system controllers necessary for full and reliable system operation. Reuse of legacy components shall not be permitted unless expressly approved by the Owner.

All intercom stations located within inmate-accessible areas shall be detention-grade, tamper-resistant, vandal-resistant, and designed for flush or secure surface mounting consistent with correctional best practices. Equipment shall be constructed of heavy-gauge stainless steel or equivalent durable materials appropriate for a detention setting.

The intercom system shall be fully integrated and compatible with the facility's replaced door control touchscreen system and camera system. The system shall allow coordinated functionality, including but not limited to:

- Video verification during intercom calls where applicable
- Event-based activation or call-up associated with door operations
- Centralized monitoring and control from designated control locations

The vendor shall ensure seamless interoperability between the intercom, door control, and video surveillance systems and shall provide all programming, configuration, integration, testing, and commissioning required to deliver a fully functional, unified system.

The vendor shall clearly describe system architecture, integration methodology, and any third-party interfaces required.

## CAMERAS

Proposed cameras shall be purpose-built for correctional or high-security detention environments. The vendor shall propose a complete replacement of approximately 108 cameras and any additional cameras required to meet coverage requirements.

Camera requirements include:

- Vandal-resistant and tamper-resistant housings (minimum IK10 rating)
- Fixed, varifocal, and PTZ camera models as appropriate by location
- Minimum 1080p resolution (higher where operationally justified)
- Low-light performance suitable for housing units and exterior areas
- Infrared (IR) illumination where lighting conditions require
- Power-over-Ethernet (PoE) capability where feasible
- Flush-mount or detention-grade mounting solutions for inmate-accessible areas

PTZ cameras shall be provided for yard, perimeter, sally port, and other strategic locations requiring active monitoring.

## VIDEO MANGEMENT SYSTEM

The proposed VMS shall be suitable for 24/7 jail operations and meet CJIS compliance requirements. The system must support centralized monitoring from a continuously staffed control room.

VMS requirements include: - CJIS-compliant architecture and access controls - Role-based user permissions with detailed audit logging - Live viewing, playback, bookmarking, snapshot, and video export functionality - Evidentiary chain-of-custody controls - Support for both fixed and PTZ camera control - System scalability for future camera additions - Redundant servers and failover capability - Compatibility with on-premises deployment and optional hybrid/cloud architectures

## STORAGE AND RETENTION

The proposed solution shall provide a minimum of ninety (90) days of video retention at full resolution for all cameras, based on continuous recording unless otherwise specified.

Storage requirements include: - On-premises storage with redundancy (RAID or equivalent) - Support for expansion without system replacement - Secure and verifiable export of video for evidentiary purposes - Retention management policies configurable by camera or group

- Compliance with applicable state and federal cybersecurity standards
- Encrypted data in transit and at rest where supported
- Regular firmware and software updates

## 5. Facility Areas

Camera coverage shall include, but is not limited to, the following areas:

- Housing units and dayrooms
- Corridors and inmate movement paths
- Intake, booking, and release areas
- Control room and secure operations areas
- Recreation and program spaces
- Sally ports and vehicle entry points
- Perimeter fencing, exterior walls, and secure yard areas

Perimeter coverage is a mandatory component of this project. Vendors shall propose appropriate fixed and PTZ camera placement to ensure continuous exterior and perimeter monitoring.

**A site walk may be conducted and is encouraged to validate coverage assumptions prior to final proposal submission.**

## 6. Installation & Implementation

The vendor shall: - Coordinate all work with facility administration - Comply with all security, safety, and background check requirements - Minimize disruption to facility operations - Provide a detailed implementation schedule

## *7. Training*

Provide on-site training for: - System administrators - Control room operators - IT support staff  
Training shall include system operation, troubleshooting, and best practices.

## *8. Warranty, Maintenance & Support*

Proposals shall include: - Manufacturer and vendor warranties - Optional maintenance and support agreements - Response times for critical system outages - Access to technical support

## *9. Vendor Qualifications*

Vendors must demonstrate:

- Experience with correctional or high-security surveillance systems
- At least three (3) similar project references
- Manufacturer certifications (if applicable) - Financial stability

## *10. Proposal Submission Requirements*

Proposals shall include:

1. Executive Summary
2. Detailed technical response to requirements
3. Project approach and timeline
4. Equipment specifications and cut sheets
5. Pricing (itemized)
6. Warranty and support details
7. References

All proposals shall be submitted to Col. James Bailey at:

Two Bridges Regional Jail  
522 Bath Road  
Wiscasset, Maine 04578

Contact for questions and scheduling:

Col. James Bailey  
207-315-8602  
[ibailey@tbrj.org](mailto:ibailey@tbrj.org)

## *11. Evaluation Criteria*

Proposals will be evaluated using a best-value methodology based on the following criteria:

- Compliance with technical and correctional-specific requirements
- Demonstrated experience in jail or detention facility surveillance systems
- CJIS compliance and cybersecurity posture
- Quality, durability, and suitability of proposed equipment

- Project approach, implementation schedule, and training plan
- Warranty, maintenance, and long-term support offerings
- Total cost of ownership

## *12. RFP Schedule*

- RFP Issued: February 12, 2026
- Pre-Proposal Conference and Facility Walk-Through: Scheduled with owner by vendor
- Questions Due: March 16, 2026
- Proposal Due: March 20, 2026, by Noon
- Anticipated Award: April 2026

## *13. Terms & Conditions*

Lincoln and Sagadahoc Multi-County Jail Authority reserves the right to reject any or all proposals, waive informalities, and award in the best interest of the agency.

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**End of RFP**

